# The ComparativeInsite Report 

Prepared for: Meitler Consultants
Study area: SEAS-HolmenWI

Base State: WI,MN
Current Year Estimate: 2023
5 Year Projection: 2028
10 Year Projection: 2033
Date: 10/13/2023
Semi-Annual Projection: Spring

## About the ComparativeInsite Report

The ComparativeInsite report provides an organization with a broad comparison of the demographic profile of a defined mission area with a demographic profile of an organization's core people*. It accomplishes this by matching a select set of variables from within the Experian Mosaic Segment of a study area with that part of the study area in which an organization's core people reside. To accomplish this, a Mosaic Profile of both the study area and the organization's core people is generated within the MissionInsite PeopleView System.

## Three Sections

- Who Are We? Who is Our Neighbor?
- People and Community Mosaic Profile Comparison

Financial Potential Estimate

THE STUDY AREA


## Who Are We? Who is Our Neighbor?

| Total People | 680 |
| :--- | ---: |
| Total People Households | 679 |
| Total Population in Study Area | 35,835 |
| Total Households in Study Area | 13,634 |


| Total No. of Mosaic Segments in Study Area | 57 |
| :--- | ---: |
| Total No. of Mosaic Segments with People | 26 |
| HH Present | $5.0 \%$ |


| Mosaic Segments | People Mosaic Segments <br> Study Area |
| :---: | :---: |
| Weighted by Presence |  |


| Head of HH Age | \% | No. | \% | No. | Index |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Age 19-24 years | 2.6\% | 350 | 1.7\% | 12 | 67 |
| Age 25-30 years | 5.8\% | 786 | 3.6\% | 24 | 62 |
| Age 31-35 years | 7.0\% | 956 | 5.6\% | 38 | 79 |
| Age 36-45 years | 16.9\% | 2,304 | 23.0\% | 156 | 136 |
| Age 46-50 years | 11.1\% | 1,507 | 12.1\% | 82 | 110 |
| Age 51-65 years | 36.5\% | 4,975 | 35.2\% | 239 | 96 |
| Age 66-75 years | 10.8\% | 1,476 | 10.4\% | 70 | 96 |
| Age 76+ years | 9.4\% | 1,280 | 8.4\% | 57 | 90 |
|  | 100.0\% | 13,634 | 100.0\% | 679 |  |
| Average Age Head of Household |  | 50 |  | 51 | 102 |
| Married Households | 77.2\% | 10,522 | 85.3\% | 579 | 110 |
| Households by Type with Children |  |  |  |  |  |
| Married with kids in household | 31.4\% | 4,284 | 40.5\% | 275 | 129 |
| Single Parent with kids | 1.3\% | 182 | 0.3\% | 2 | 22 |
| Unknown marital status with kids | 1.4\% | 190 | 0.7\% | 5 | 53 |
|  | 34.2\% | 4,657 | 41.5\% | 282 | 122 |

Household by Type without Children

Married without kids in household
Single Parent without kids
Unknown marital status without kids

| $45.8 \%$ | 6,238 |
| ---: | ---: |
| $3.5 \%$ | 478 |
| $16.6 \%$ | 2,259 |
| $65.8 \%$ | 8,975 |

## Presence of a Child

Presence of a child 0-3 years
Presence of a child 4-6 years
Presence of a child 7-9 years
Presence of a child 10-12 years
Presence of a child 13-18 years

| $11.0 \%$ | 1,497 |
| ---: | ---: |
| $8.7 \%$ | 1,186 |
| $9.4 \%$ | 1,279 |
| $8.7 \%$ | 1,190 |
| $13.8 \%$ | 1,875 |
| $51.5 \%$ | 7,027 |

People Mosaic Segments
Weighted by Presence

| $14.1 \%$ | 96 | 129 |
| ---: | ---: | ---: |
| $14.3 \%$ | 97 | 164 |
| $15.7 \%$ | 106 | 167 |
| $13.6 \%$ | 93 | 156 |
| $17.4 \%$ | 118 | 127 |
| $\mathbf{7 5 . 1 \%}$ | 510 | 146 |

## Who Are We? Who is Our Neighbor?

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| Estimated Household Penetration Rate |  |

Mosaic Segments
Study Area

People Mosaic Segments
Weighted by Presence

## Estimated Household Income

| Less than \$15,000 | 5.7\% | 781 |
| :---: | :---: | :---: |
| \$15,000-\$24,999 | 6.3\% | 858 |
| \$25,000-\$34,999 | 6.9\% | 943 |
| \$35,000-\$49,999 | 7.9\% | 1,078 |
| \$50,000-\$74,999 | 9.7\% | 1,326 |
| \$75,000-\$99,999 | 11.4\% | 1,553 |
| \$100,000-\$124,999 | 11.7\% | 1,592 |
| \$125,000-\$149,999 | 11.6\% | 1,583 |
| \$150,000-\$174,999 | 9.1\% | 1,241 |
| \$175,000-\$199,999 | 8.6\% | 1,172 |
| \$200,000-\$249,999 | 6.1\% | 829 |
| \$250,000+ | 5.0\% | 678 |
|  | 100\% | 13,634 |


| $4.1 \%$ | 28 | 71 |
| ---: | ---: | ---: |
| $4.6 \%$ | 31 | 73 |
| $5.5 \%$ | 37 | 79 |
| $6.6 \%$ | 45 | 83 |
| $9.1 \%$ | 61 | 93 |
| $11.6 \%$ | 79 | 102 |
| $12.8 \%$ | 87 | 109 |
| $14.5 \%$ | 98 | 125 |
| $10.8 \%$ | 73 | 119 |
| $9.4 \%$ | 64 | 110 |
| $6.4 \%$ | 43 | 105 |
| $4.7 \%$ | 32 | 94 |
| $100 \%$ | $\mathbf{6 7 9}$ |  |

## Average HH Income <br> Median HH Income

| Diversity Score Scale 0-5 |  | $\mathbf{1 . 9}$ |
| :--- | ---: | ---: |
|  |  |  |
| Estimated Racial/Ethnicity | $2.7 \%$ | 951 |
| African American | $2.4 \%$ | 867 |
| Asian | $85.6 \%$ | 30,692 |
| Caucasian | $0.2 \%$ | 68 |
| Native American | $4.9 \%$ | 1,764 |
| Hispanic | $0.9 \%$ | 338 |
| Hispanic - Caribbean1 | $3.1 \%$ | 1,121 |
| Hispanic - Mexico1 | $0.0 \%$ | 13 |
| Hispanic - Central American1 | $0.0 \%$ | 16 |
| Hispanic - South American1 | $0.0 \%$ | 5 |
| Hispanic - European1 | $\mathbf{1 0 0 \%}$ | $\mathbf{3 5 , 8 3 5}$ |

Est. Average Head of HH Level of Education
Less than High Schoo
High School diploma
Some College
Bachelor's degree
Graduate degree

| $9.9 \%$ | 1,347 | $7.4 \%$ | 50 | 75 |
| ---: | ---: | ---: | ---: | ---: |
| $27.1 \%$ | 3,700 | $27.8 \%$ | 189 | 103 |
| $27.2 \%$ | 3,706 | $25.8 \%$ | 175 | 95 |
| $21.4 \%$ | 2,912 | $23.9 \%$ | 162 | 112 |
| $14.4 \%$ | 1,970 | $15.1 \%$ | 102 | 104 |
| $\mathbf{1 0 0 \%}$ | $\mathbf{1 3 , 6 3 4}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{6 7 9}$ |  |

## Who Are We? Who is Our Neighbor?

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| HH Present | $5.0 \%$ |

Total No. of Mosaic Segments with People HH Present

|  | Mosaic Segments <br> Study Area | People Mosaic Segments <br> Weighted by Presence |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Est. Head of HH Occupation |  |  |  |  |  |
| Retired | $17.9 \%$ | 2,439 | $16.7 \%$ | 113 | 93 |
| Professional/Technical | $33.3 \%$ | 4,537 | $37.4 \%$ | 254 | 112 |
| Sales/Service | $26.6 \%$ | 3,631 | $24.1 \%$ | 164 | 90 |
| Farm-Related | $1.2 \%$ | 157 | $1.2 \%$ | 8 | 100 |
| Blue Collar | $17.3 \%$ | 2,363 | $16.9 \%$ | 115 | 98 |
| Other | $3.7 \%$ | 505 | $3.6 \%$ | $\mathbf{2 5}$ | 98 |
|  | $\mathbf{1 0 0 \%}$ | $\mathbf{1 3 , 6 3 4}$ |  | $100 \%$ | $\mathbf{6 7 8}$ |

## Notes:

1. Percentages for Average Age Head of Household and Estimated Household Income will not add up to $100 \%$ unless all 71 types are found in a study area (which is unlikely in most cases).
2. Presence of a Child sub categories will not add up to the Presence of a Child because a household may cross subcategories thus the total of the subcategories can be greater than the primary category.
3. The Diversity score is based upon the racial/ethnic diversity of each Mosaic Type. The scale is 0 to 5 with 0 a very low diversity and 5 very high diversity.
4. The Racial/Ethnic categories overlap somewhat. A household may include two or more categories. For a real analysis of racial/ethnicity, please obtain a regular demographic report from MissionInsite.

## Comparative Mosaic Segment Report

| Total People | 680 |
| :--- | ---: |
| Total People Households | 679 |
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| Total Households in Study Area | 13,634 |


| Mosaic Codes | Study Area |  |  |  |  | Analysis |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mosaic Segment | 2023 | 2023 \% | People <br> HH | People HH \% | Index | Pen Rate |
| E21 | Unspoiled Splendor | 1,242 | 9.1\% | 105 | 15.5\% | 170 | 8.5\% |
| D15 | Sport Utility Families | 1,237 | 9.1\% | 113 | 16.6\% | 182 | 9.1\% |
| J34 | Suburban Sophisticates | 1,182 | 8.7\% | 80 | 11.8\% | 136 | 6.8\% |
| C14 | Boomers and Boomerangs | 1,083 | 7.9\% | 46 | 6.8\% | 86 | 4.2\% |
| C11 | Sophisticated City Dwellers | 902 | 6.6\% | 43 | 6.3\% | 95 | 4.8\% |
| 130 | Potlucks and the Great Outdoors | 800 | 5.9\% | 28 | 4.1\% | 69 | 3.5\% |
| F22 | Fast Track Couples | 764 | 5.6\% | 30 | 4.4\% | 79 | 3.9\% |
| E20 | No Place Like Home | 760 | 5.6\% | 25 | 3.7\% | 66 | 3.3\% |
| B08 | Babies and Bliss | 582 | 4.3\% | 99 | 14.6\% | 340 | 17.0\% |
| A04 | Picture Perfect Families | 463 | 3.4\% | 9 | 1.3\% | 38 | 1.9\% |
| 051 | Digitally Savvy | 458 | 3.4\% | 16 | 2.4\% | 71 | 3.5\% |
| Q62 | Enjoying Retirement | 403 | 3.0\% | 16 | 2.4\% | 80 | 4.0\% |
| F23 | Families Matter Most | 339 | 2.5\% | 12 | 1.8\% | 72 | 3.5\% |
| Q65 | Mature and Wise | 314 | 2.3\% | 0 | 0.0\% | 0 | 0.0\% |
| Q64 | Established in Society | 260 | 1.9\% | 18 | 2.7\% | 142 | 6.9\% |
| J35 | Rural Escape | 257 | 1.9\% | 0 | 0.0\% | 0 | 0.0\% |
| H27 | Life of Leisure | 232 | 1.7\% | 5 | 0.7\% | 41 | 2.2\% |
| K37 | Wired for Success | 210 | 1.5\% | 1 | 0.1\% | 7 | 0.5\% |
| A05 | Couples with Clout | 171 | 1.3\% | 7 | 1.0\% | 77 | 4.1\% |
| B09 | Family Fun-tastic | 158 | 1.2\% | 5 | 0.7\% | 58 | 3.2\% |
| H29 | Destination Recreation | 153 | 1.1\% | 2 | 0.3\% | 27 | 1.3\% |
| A02 | Platinum Prosperity | 153 | 1.1\% | 6 | 0.9\% | 82 | 3.9\% |
| 055 | Family Troopers | 144 | 1.1\% | 0 | 0.0\% | 0 | 0.0\% |
| N47 | Countrified Pragmatics | 133 | 1.0\% | 2 | 0.3\% | 30 | 1.5\% |
| 050 | Full Steam Ahead | 126 | 0.9\% | 0 | 0.0\% | 0 | 0.0\% |
| D16 | Settled in Suburbia | 118 | 0.9\% | 0 | 0.0\% | 0 | 0.0\% |
| L42 | Rooted Flower Power | 101 | 0.7\% | 1 | 0.1\% | 14 | 1.0\% |
| A03 | Kids and Cabernet | 85 | 0.6\% | 6 | 0.9\% | 150 | 7.1\% |
| D17 | Cul de Sac Diversity | 82 | 0.6\% | 0 | 0.0\% | 0 | 0.0\% |
| C13 | Philanthropic Sophisticates | 79 | 0.6\% | 1 | 0.1\% | 17 | 1.3\% |
| J36 | Settled and Sensible | 72 | 0.5\% | 0 | 0.0\% | 0 | 0.0\% |
| K40 | Bohemian Groove | 71 | 0.5\% | 1 | 0.1\% | 20 | 1.4\% |
| M44 | Creative Comfort | 70 | 0.5\% | 2 | 0.3\% | 60 | 2.9\% |
| 131 | Hard Working Values | 70 | 0.5\% | 0 | 0.0\% | 0 | 0.0\% |
| B07 | Across the Ages | 65 | 0.5\% | 0 | 0.0\% | 0 | 0.0\% |
| 054 | Influenced by Influencers | 56 | 0.4\% | 0 | 0.0\% | 0 | 0.0\% |
| L43 | Homemade Happiness | 52 | 0.4\% | 0 | 0.0\% | 0 | 0.0\% |
| H28 | Everyday Moderates | 47 | 0.3\% | 0 | 0.0\% | 0 | 0.0\% |
| M45 | Growing and Expanding | 27 | 0.2\% | 0 | 0.0\% | 0 | 0.0\% |
| G24 | Ambitious Singles | 23 | 0.2\% | 0 | 0.0\% | 0 | 0.0\% |
| S70 | Thrifty Singles | 19 | 0.1\% | 0 | 0.0\% | 0 | 0.0\% |
| L41 | Booming and Consuming | 12 | 0.1\% | 0 | 0.0\% | 0 | 0.0\% |
| E19 | Consummate Consumers | 11 | 0.1\% | 0 | 0.0\% | 0 | 0.0\% |
| A01 | American Royalty | 9 | 0.1\% | 0 | 0.0\% | 0 | 0.0\% |
| P56 | Mid-Scale Medley | 8 | 0.1\% | 0 | 0.0\% | 0 | 0.0\% |

## Comparative Mosaic Segment Report

| Total People | 680 |
| :--- | ---: |
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| Total Population in Study Area | 35,835 |
| Total Households in Study Area | 13,634 |

Total People Households 679
Total Population in Study Area 35,835
Total Households in Study Area 13,634

Total No. of Mosaic Segments in Study Area
Total No. of Mosaic Segments with People HH Present

Estimated Household Penetration Rate 5.0\%


## Learn about your Mosaic Households

To access Mosaic Portrait data click on:
Mosaic USA E-Handbook by Experian (To open in a new Tab hold Control key when you click on the link) Handbook includes Mosaic Overview and two graphic pages for each of the 19 Groups and 71 Segments.

How to Read and Understand a Mosaic Portrait - Video

Understanding Mosaic Portraits for Mission Planning - Video
Faith based clients: To access the Mosaic application guide click on:
Mission Impact Mosaic Application Guide by Bandy (To open in a new Tab hold Control key when you click on the link)

## Financial Potential Estimate

| Total People | 680 |
| :--- | ---: |
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| Mosaic Codes | Mosaic Segments | People HHs | Median Income by Segment | Est. People HH Median Income |
| :---: | :---: | :---: | :---: | :---: |
| A01 | American Royalty | 0 | 283,399 | \$0 |
| A02 | Platinum Prosperity | 6 | 317,568 | \$1,905,405 |
| A03 | Kids and Cabernet | 6 | 207,847 | \$1,247,079 |
| A04 | Picture Perfect Families | 9 | 180,101 | \$1,620,906 |
| A05 | Couples with Clout | 7 | 172,090 | \$1,204,627 |
| A06 | Jet Set Urbanites | 0 | 149,999 | \$0 |
| B07 | Across the Ages | 0 | 120,988 | \$0 |
| B08 | Babies and Bliss | 99 | 106,703 | \$10,563,633 |
| B09 | Family Fun-tastic | 5 | 98,008 | \$490,042 |
| B10 | Cosmopolitan Achievers | 0 | 97,778 | \$0 |
| C11 | Sophisticated City Dwellers | 43 | 119,041 | \$5,118,750 |
| C12 | Golf Carts and Gourmets | 0 | 111,068 | \$0 |
| C13 | Philanthropic Sophisticates | 1 | 98,065 | \$98,065 |
| C14 | Boomers and Boomerangs | 46 | 92,873 | \$4,272,147 |
| D15 | Sport Utility Families | 113 | 94,307 | \$10,656,721 |
| D16 | Settled in Suburbia | 0 | 89,114 | \$0 |
| D17 | Cul de Sac Diversity | 0 | 80,371 | \$0 |
| D18 | Suburban Nightlife | 0 | 71,900 | \$0 |
| E19 | Consummate Consumers | 0 | 72,731 | \$0 |
| E20 | No Place Like Home | 25 | 72,696 | \$1,817,412 |
| E21 | Unspoiled Splendor | 105 | 72,801 | \$7,644,085 |
| F22 | Fast Track Couples | 30 | 74,789 | \$2,243,657 |
| F23 | Families Matter Most | 12 | 68,703 | \$824,438 |
| G24 | Ambitious Singles | 0 | 67,996 | \$0 |
| G25 | Urban Edge | 0 | 62,985 | \$0 |
| H26 | Progressive Assortment | 0 | 69,014 | \$0 |
| H27 | Life of Leisure | 5 | 66,298 | \$331,490 |
| H28 | Everyday Moderates | 0 | 67,976 | \$0 |
| H29 | Destination Recreation | 2 | 58,093 | \$116,185 |
| 130 | Potlucks and the Great Outdoors | 28 | 69,978 | \$1,959,388 |
| 131 | Hard Working Values | 0 | 66,249 | \$0 |
| 132 | Steadfast Conventionalists | 0 | 58,451 | \$0 |
| 133 | Balance and Harmony | 0 | 55,498 | \$0 |
| J34 | Suburban Sophisticates | 80 | 62,121 | \$4,969,658 |
| J35 | Rural Escape | 0 | 41,308 | \$0 |
| J36 | Settled and Sensible | 0 | 45,159 | \$0 |
| K37 | Wired for Success | 1 | 49,943 | \$49,943 |
| K38 | Modern Blend | 0 | 54,530 | \$0 |
| K39 | Metro Fusion | 0 | 44,819 | \$0 |
| K40 | Bohemian Groove | 1 | 36,435 | \$36,435 |
| L41 | Booming and Consuming | 0 | 52,834 | \$0 |
| L42 | Rooted Flower Power | 1 | 54,827 | \$54,827 |

## Financial Potential Estimate

Total People
680
Total People Households
Total Number of Segments in Study Area
Total Households in Study Area
Total Number of Segments with People HH Present

679
57
13,634
26

| Mosaic | Mosaic Segments | People HHs | Median Income by <br> Codes | Est. People HH <br> Median Income |
| :---: | :---: | :---: | :---: | :---: |


| L43 | Homemade Happiness | 0 | 42,012 | \$0 |
| :---: | :---: | :---: | :---: | :---: |
| M44 | Creative Comfort | 2 | 56,157 | \$112,315 |
| M45 | Growing and Expanding | 0 | 44,939 | \$0 |
| N46 | True Grit Americans | 0 | 48,848 | \$0 |
| N47 | Countrified Pragmatics | 2 | 44,989 | \$89,978 |
| N48 | Rural Southern Bliss | 0 | 40,813 | \$0 |
| N49 | Touch of Tradition | 0 | 36,346 | \$0 |
| 050 | Full Steam Ahead | 0 | 34,972 | \$0 |
| 051 | Digitally Savvy | 16 | 45,624 | \$729,989 |
| 052 | Urban Ambition | 0 | 33,743 | \$0 |
| 053 | Colleges and Cafes | 0 | 32,796 | \$0 |
| 054 | Influenced by Influencers | 0 | 32,415 | \$0 |
| 055 | Family Troopers | 0 | 36,397 | \$0 |
| P56 | Mid-Scale Medley | 0 | 45,511 | \$0 |
| P57 | Modest Metro Means | 0 | 29,219 | \$0 |
| P58 | Heritage Heights | 0 | 35,605 | \$0 |
| P59 | Expanding Horizons | 0 | 37,057 | \$0 |
| P60 | Striving Forward | 0 | 30,411 | \$0 |
| P61 | Simple Beginnings | 0 | 22,533 | \$0 |
| Q62 | Enjoying Retirement | 16 | 40,886 | \$654,171 |
| Q63 | Footloose and Family Free | 0 | 36,581 | \$0 |
| Q64 | Established in Society | 18 | 26,236 | \$472,245 |
| Q65 | Mature and Wise | 0 | 17,512 | \$0 |
| R66 | Ambitious Dreamers | 0 | 27,202 | \$0 |
| R67 | Passionate Parents | 0 | 18,140 | \$0 |
| S68 | Small Town Sophisticates | 0 | 27,011 | \$0 |
| S69 | Urban Legacies | 0 | 26,505 | \$0 |
| S70 | Thrifty Singles | 0 | 18,393 | \$0 |
| S71 | Modest Retirees | 0 | 13,115 | \$0 |
| TOTAL |  | 679 |  | \$59,283,590 |

## Compare current giving to potential

Current Giving: $\square$

Potential giving if a percentage of estimated HH income:

| $2 \%$ | $\$ 1,185,672$ |
| ---: | ---: |
| $3 \%$ | $\$ 1,778,508$ |
| $5 \%$ | $\$ 2,964,180$ |
| $7 \%$ | $\$ 4,149,851$ |
| $10 \%$ | $\$ 5,928,359$ |

